



1 Crossways Park Drive West
Woodbury, NY 11797
Phone: 516-682-9292
Fax: 516-682-4785
info@lencore.com
www.lencore.com

News Information

Press Contacts

Jodi Jacobs
Lencore Acoustics Corp.
(516) 682-9292
jjacobs@lencore.com

Lencore's Spectra i.Net™ LonWorks® Platform Now Using an ISO/IEC Global Standard Providing even greater standardization options worldwide

(WOODBURY, NY) - Lencore, the leading manufacturer of sound masking systems is proud to announce that the underlying LonWorks® platform for its award winning Spectra i.Net™ Networked Sound Masking System has been approved as a global standard by the International Organization for Standardization (ISO) and the International Electrotechnical Commission (IEC).

Lencore uses Echelon Corporation's [NASDAQ:ELON](http://www.elon.com) LonWorks® technology (FT Smart Transceivers and the i.LON® Internet server) to allow remote connectivity to Lencore's networked masking system to make system adjustments to the masking sound level, and as a means of integrating the system to existing ISO/IEC 14908 LonWorks® based building automation systems.

ISO/IEC standardization represents the highest level of standardization attainable and reflects the tremendous market support and adoption of the LonWorks® platform by thousands of companies worldwide. The acceptance of the protocol and key signaling

technologies underlying LonWorks® networks as ISO/IEC standards helps assure continued adoption of the platform.

Jonathan Leonard, VP of Lencore Acoustics Corp. had this to say about the standardization, “having the Spectra i.Net™ System now able to leverage globally the ISO/IEC standardization is a validation of what the market has already discovered – the need for having proper building automation standards. Lencore’s Spectra i.Net™ System is exactly what the market is asking for.”

Anders Axelsson, Echelon’s senior vice-president of sales and marketing said, “Many of us are unaware that we experience LonWorks® control applications every day, as they are largely invisible. They provide improved safety, convenience, and comfort while improving energy efficiency.” Axelsson continued, “Achieving ISO/IEC standardization is a validation of what the market has already discovered – the LonWorks® platform is the most cost effective, flexible, and efficient means for creating control solutions whether they are used for enhancing safety and convenience, or creating energy aware networks.”

ISO and IEC have granted the communications protocol, twisted pair signaling technology, power line signaling technology and Internet Protocol (IP) compatibility standard numbers ISO/IEC 14908-1, -2, -3, and -4 in the realm of building automation, control and building management. Previously these technologies were standardized in Europe as EN14908-1, -2, -3, and -4, in China as GB/T 20299.4-2006 and GB/Z 20177.1, 2, 3, 4-2006, and in the United States as ANSI/CEA 709-1, .2, .3 and ANSI/CEA-852.

About Lencore Acoustics Corp.

Lencore Acoustics Corp. offers a full range of sound masking systems and products that include open platform, multi-drop networked, remote controlled, centralized, decentralized, stand alone, in-plenum, and direct field sound masking, music and paging systems.

Lencore is committed to providing energy efficient and sustainable products that meet the acoustical needs of Fortune 500 companies around the world. Lencore delivers the highest quality sound masking and paging available and is the only system in the industry manufactured with E-Sound[®] (environmentally friendly sound) and IndePage[®] technologies. Lencore Acoustics Corp. is headquartered in Woodbury, New York. Its principals have over 40 years of acoustical expertise, with over 150 million square feet of sound masking installations nationwide. More information about Lencore can be found at <http://www.lencore.com>.

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